

Your Dream Sailcloth Wedding Starts Here





Who We Are

It all started when I was 18 years old with 2x gazebos & 16 plastic garden chairs with a borrowed van.

Fast forward 15 years, our team has become a multi award-winning Company who have swiftly become the highest reviewed marquee hire Company in the UK.

After planning my own wedding it was apparent when planning a marquee event that I had to organise every single component of an outdoor event myself. No other Company could provide the entire infrastructure I needed.

So I decided Abacus will be the only Company that can design, plan & build your entire wedding infrastructure.

Mark Hammond | Director



An exceptional Company to use for for events...



An exceptional company to use for events. I've used them twice now, once for a wedding and then my 30th birthday a year later, with 2 completely different styles and vibes in the same space.

Mark goes above and beyond to help decide what you need without being too much of a salesman which I found with other companies. All staff seem to genuinely want you to have the best celebration possible but respect your budget and requirements to make the best of the space available.

I asked several companies for quotes the first time round and can genuinely say Abacus gave the best price, highest quality extras and best service to the point that I didn't bother shopping around the second time. Completely took the stress away from me making decisions with lots of photo ideas and support throughout the process. Even the installation guys were extremely polite and helpful. Happily recommend to anyone with an event coming up. My guests were amazed by the marquee both times.



Shireen Basra | Wedding in Stevenage

What We Do



What We Do

What makes us special is we can provide your entire event infrastructure for your perfect dream day.

You can simply hire just the Sailcloth marquee, or you can let us design, plan & build everything you need to make your dream day come true.

Our services include:

- Luxury Sailcloth Marquees
- Interior & Exterior Lighting
- Flooring & Dance Floor
- Furniture & Outside Furniture
- Staging & AV
- Bars & Bar Staff
- Luxury Toilet Trailers
- Super Silenced Generators
- Catering Options (over 30 different cuisines)
- Event Management & coordination
- Post Event Clean Up & Rubbish Removal



Why Choose a Sailcloth

A distinguished and graceful Pole Marquee combining tradition with a modern look and feel. With its simple flowing lines, attractive reinforcing stars, and octagonal wooden poles The Celeste provides a stunning structure for any event.

The 7.5m high poles create a grand feel when stepping inside for the first time.

The sweeping roofs, especially when festoon lit from the outside creates a stunning focal point and backdrop.

They are designed to withstand 70mph wind speeds and are fully watertight.

A choice of either panoramic window or white walls.

Available in 12m width with 6m bay increments



Why Choose Abacus

The most popular event Company within the South East

The Highest Reviewed Marquee Hire Company in the UK

With over 450 5 Star independent Google reviews.

Arrange Your Entire Wedding Infrastructure with one Company

Eliminating you from project managing 6-8 different event companies, allowing you to enjoy your wedding planning journey with a stress free experience

A customer focussed Company

We are a forward thinking, energetic Company who are fully embraced in modern world customer expectations

First Class Communication

We are only a Whatsapp away throughout your event planning journey



The Sailcloth Wedding Process

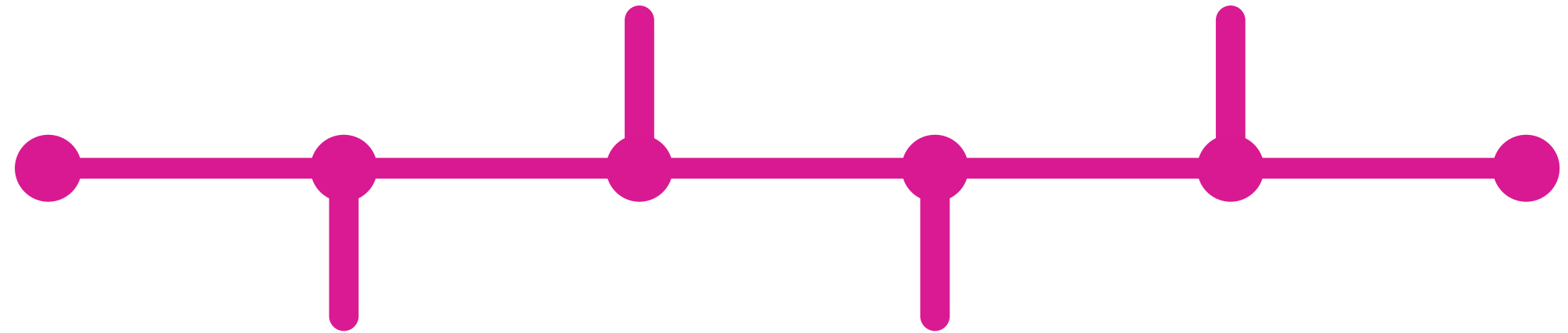
Based on a Saturday wedding date

Friday

By Friday afternoon all 3rd party suppliers such as Florists & Decor Companies are complete. You can relax on Friday evening knowing everything is ready.

Monday/Tuesday

We will come and take everything away and leave the site as it was a week ago.



Tuesday/Wednesday/Thursday

We install your Sailcloth early in the week for a more relaxed & stress-free experience.

Saturday

It's your special day has finally arrived and you create memories & experiences that will last a lifetime.



The team took much of the stress away...



We contacted Abacus Marquee Hire because our daughter wanted her wedding reception in our garden. Even though it was a big job – 160 people for a sit-down dinner – Mark and the team took much of the stress away through their calm, flexible attitude and professionalism.

We hired chairs and tables, toilets, generator, bar, nightclub style cube seating, lighting – all in one place. We were still making changes up to a week before the big day and nothing was too much trouble.

I would absolutely recommend Abacus and wouldn't hesitate to use them again. My only regret is that I should have asked them to do more of the wedding planning. I might have had fewer sleepless nights and would probably have saved money in the long run.



Tracy-Ann Neville | Wedding in Cambridge

Explore our Sailcloth Tents



12m x 12m Sailcloth

One pole 12m x 12m tent is perfect for formal seating events between 50–100 guests,

Choice of either panoramic clear or white side walls. All walls can open up to create a more open plan feel.

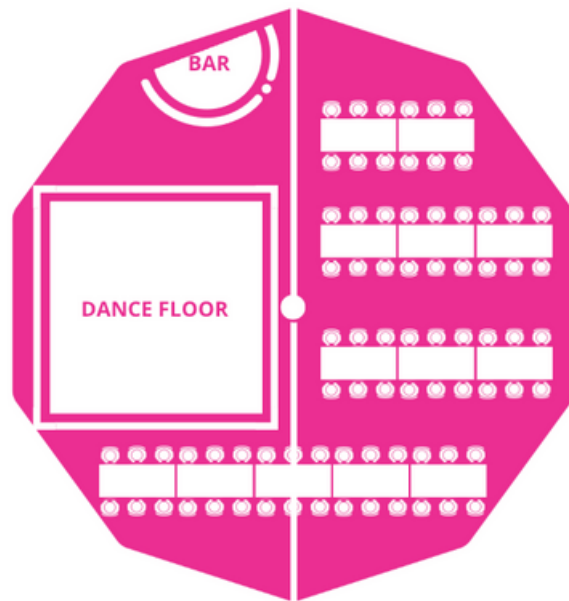
Ideal for

- Weddings of up to 70 guests seated
- Can extend formal dining to 100 seated but you will need to pack down some tables after dining for bar & dance space

Requires 15m x 15m of usable space required for external guy ropes.

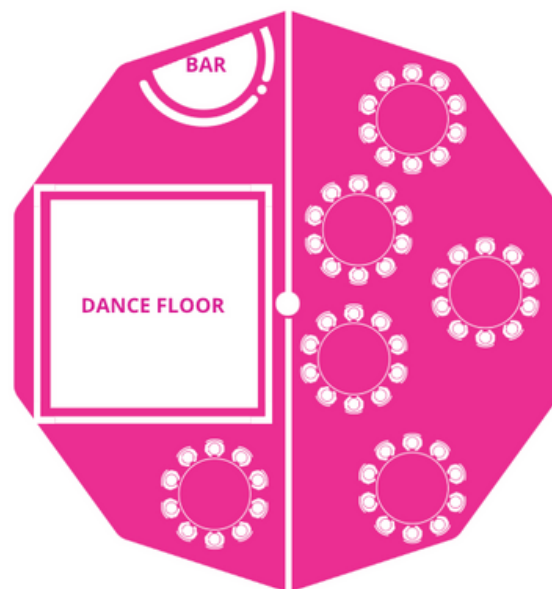


EXAMPLE 1



80 Seated on trestle tables with Bar & Dance floor

EXAMPLE 2



60 Seated on round tables with Bar & Dance floor

12m x 12m Sailcloth

Example Floorplans

Sailcloth Guide Price £2795

Excludes delivery & installation costs.
Calculated based on your location and time of year.

Extras to include:

- Chairs & Tables (POA)
- Festoon Lighting: From £260
- Generator: From £785
- Luxury Toilet Trailer: From £825
- Dance Floor: From £280
- Wooden Bar: From £120

Full overview on interior options can be found in the Interiors section of this brochure

CAD illustrations show your maximum seated capacity for given size. Your capacity may be reduced if you would like space for a head table.

A fully round bar usually requires to go up a Sailcloth size.

All prices stated are exclusive of VAT.

12m x 18m Sailcloth

Two pole 12m x 18m tent is perfect for formal seating events between 100-150 guests,

Choice of either panoramic clear or white side walls. All walls can open up to create a more open plan feel.

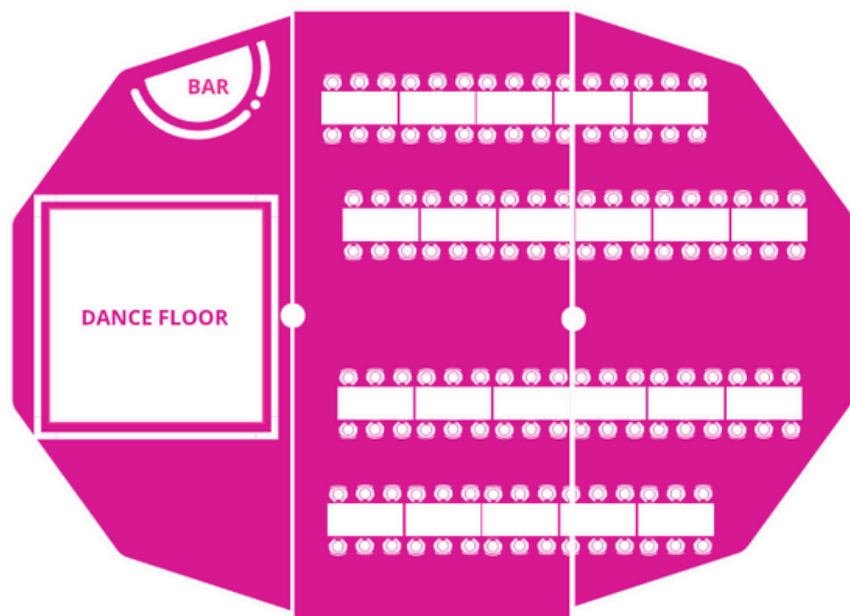
Ideal for

- Weddings of up to 120 guests seated
- 90 Seated with fully round bar in middle
- Can extend formal dining to 150 seated but you will need to pack down some tables after dining for bar & dance space

Requires 15m x 21m of usable space required for external guy ropes.

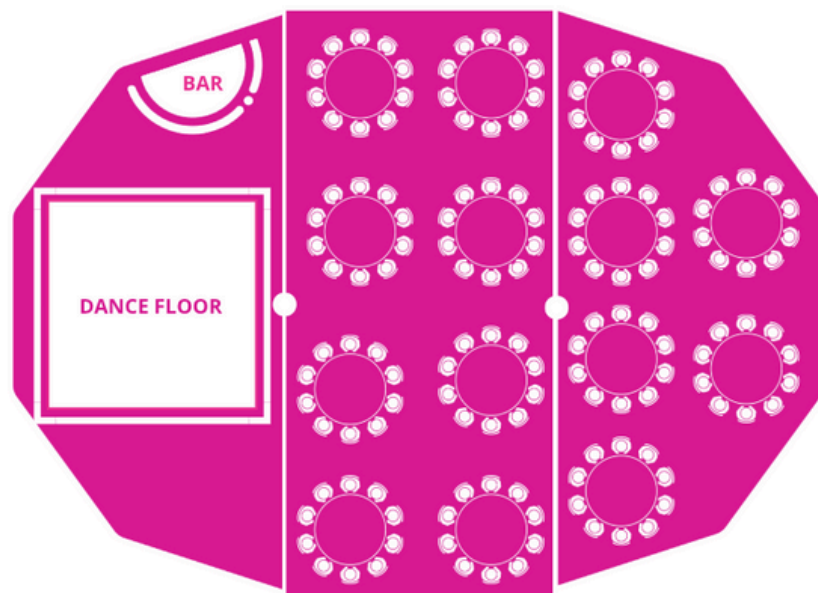


EXAMPLE 1



150 Seated on trestle tables with Bar & Dance floor

EXAMPLE 2



120-140 Seated on round tables with Bar & Dance floor

12m x 18m Sailcloth

Example Floorplans

Sailcloth Guide Price £3825

Excludes delivery & installation costs.
Calculated based on your location and time of year.

Extras to include:

Chairs & Tables (POA)

Festoon Lighting: From £260

Generator: From £785

Luxury Toilet Trailer: From £825

Dance Floor: From £280

Wooden Bar: From £120

Full overview on interior options can be found in the Interiors section of this brochure

CAD illustrations show your maximum seated capacity for given size. Your capacity may be reduced if you would like space for a head table.

A fully round bar usually requires to go up a Sailcloth size.

All prices stated are exclusive of VAT.

12m x 24m Sailcloth

Three pole 12m x 24m tent is perfect for formal seating events between 150–200 guests,

Choice of either panoramic clear or white side walls. All walls can open up to create a more open plan feel.

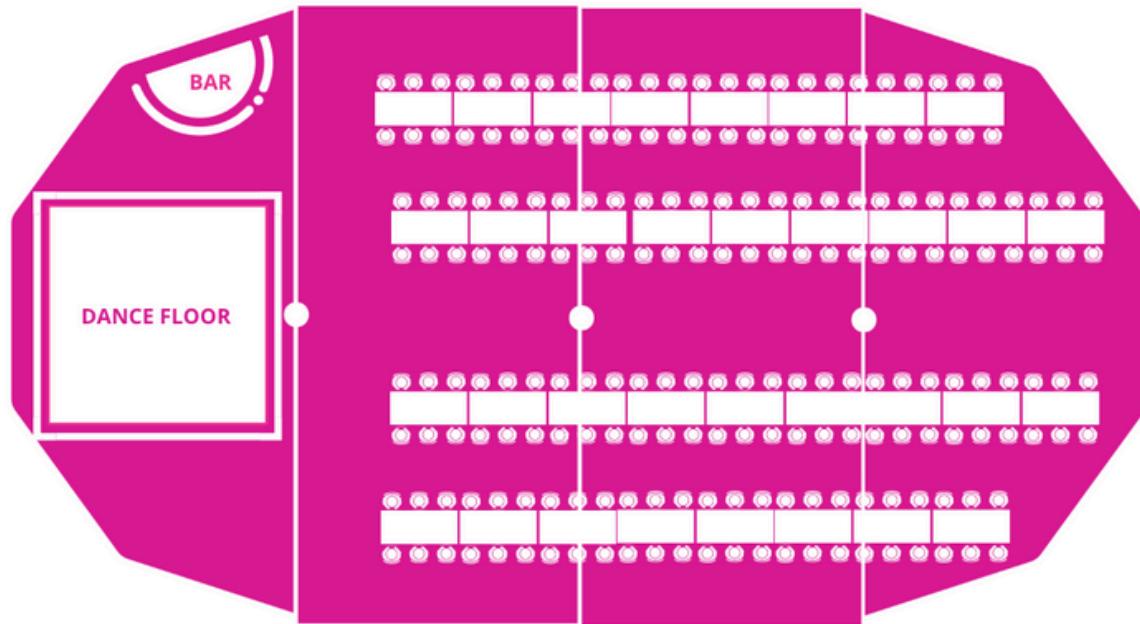
Ideal for

- Weddings of up to 180 guests seated
- 120 Seated with fully round bar in middle
- Can extend formal dining to 200 seated but you will need to pack down some tables after dining for bar & dance space

Requires 15m x 27m of usable space required for external guy ropes.

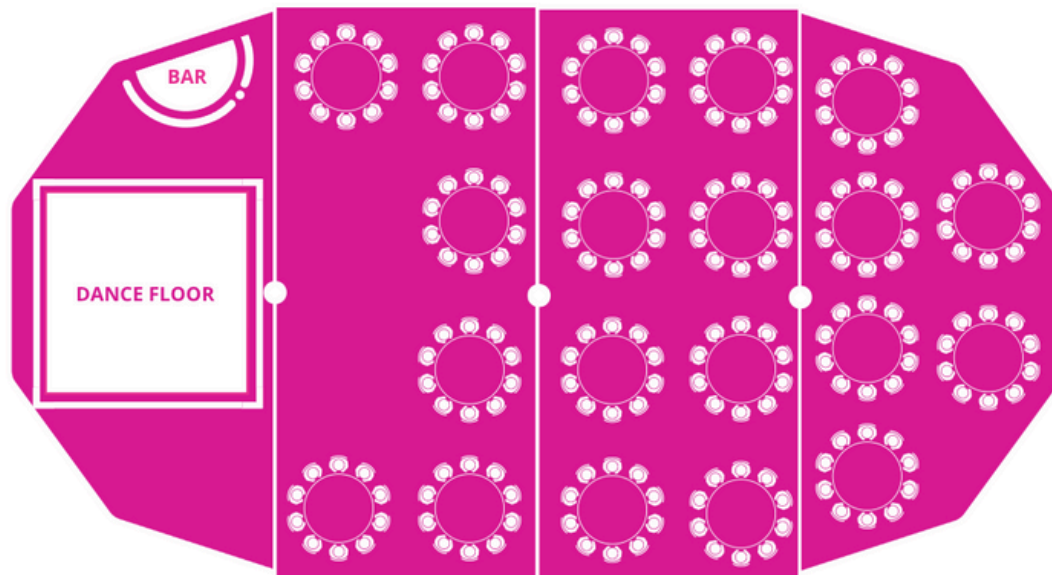


EXAMPLE 1



200 Seated on trestle tables with Bar & Dance floor

EXAMPLE 2



150–200 Seated on round tables with Bar & Dance floor

12m x 24m Sailcloth

Example Floorplans

Sailcloth Guide Price £4995

Excludes delivery & installation costs.
Calculated based on your location and time of year.

Extras to include:

- Chairs & Tables (POA)
- Festoon Lighting: From £340
- Generator: From £785
- Luxury Toilet Trailer: From £825
- Dance Floor: From £280
- Wooden Bar: From £120

Full overview on interior options can be found in the Interiors section of this brochure

CAD illustrations show your maximum seated capacity for given size. Your capacity may be reduced if you would like space for a head table.

A fully round bar usually requires to go up a Sailcloth size.

All prices stated are exclusive of VAT.

12m x 30m Sailcloth

Four pole 12m x 30m tent is perfect for formal seating events between 180–300 guests,

Choice of either panoramic clear or white side walls. All walls can open up to create a more open plan feel.

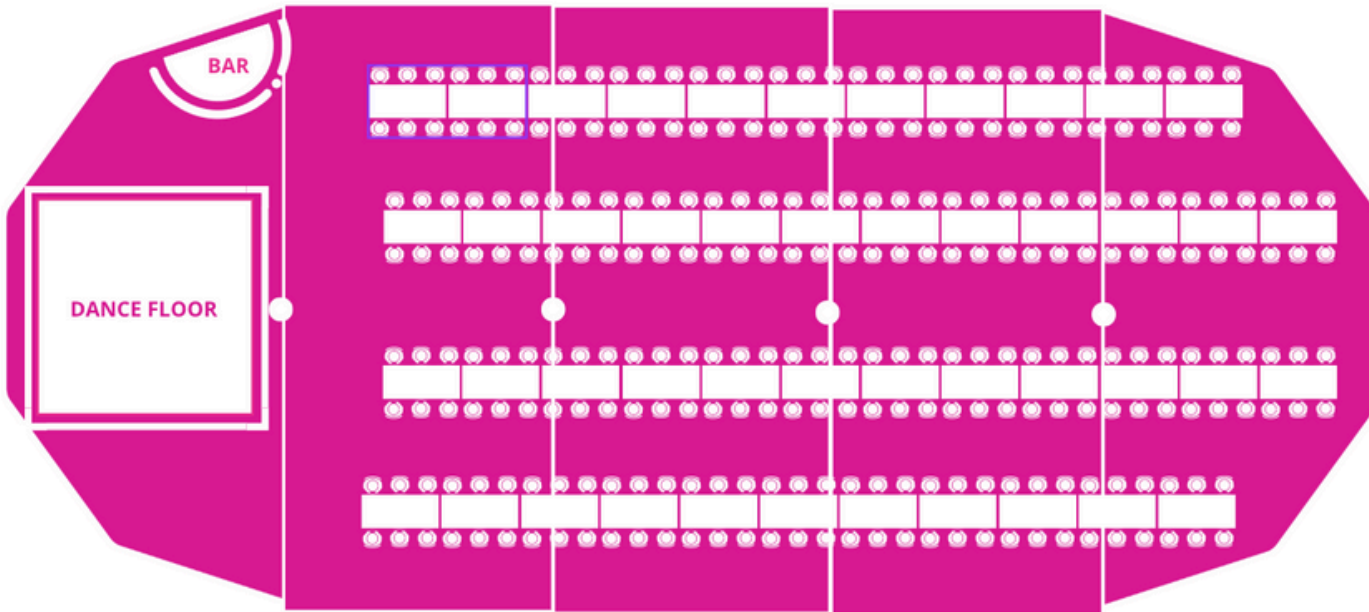
Ideal for

- Weddings of up to 250 guests seated
- 180 Seated with fully round bar in middle
- Can extend formal dining to 300 seated but you will need to pack down some tables after dining for bar & dance space

Requires 15m x 33m of usable space required for external guy ropes.

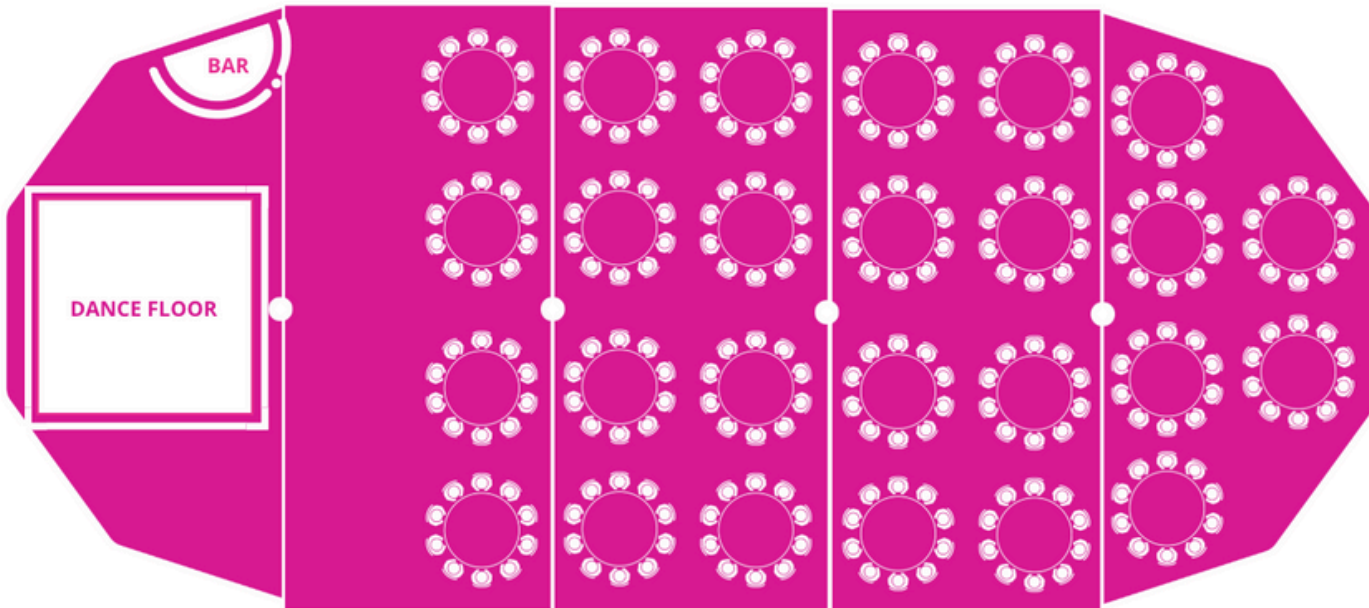


EXAMPLE 1



275 Seated on trestle tables with Bar & Dance floor

EXAMPLE 2



200–260 Seated on round tables with Bar & Dance floor

12m x 30m Sailcloth

Example Floorplans

Sailcloth Guide Price £5995

Excludes delivery & installation costs.
Calculated based on your location and time of year.

Extras to include:

Chairs & Tables (POA)

Festoon Lighting: From £420

Generator: From £785

Luxury Toilet Trailer: From £825

Dance Floor: From £280

Wooden Bar: From £120

Full overview on interior options can be found
in the Interiors section of this brochure

CAD illustrations show your maximum seated
capacity for given size. Your capacity may be
reduced if you would like space for a head
table.

A fully round bar usually requires to go up a
Sailcloth size.

All prices stated are exclusive of VAT.

I had absolute confidence...



From the moment I met Mark, I had absolute confidence that he would be able to bring to life the vision we had for our wedding. His enthusiasm and capacity for ideas are superb and made everything so much more than we thought possible.

Mark, Adam and the team worked incredibly hard in quite windy and wet conditions to complete the build without once losing that enthusiasm.

We've had so many compliments about the quality and ambience that the marquee gave to the wedding and we can't thank Abacus enough for its efforts – thank you so much guys! There's more tea waiting whenever you want to pop in!



Ash & Kay Taylor | Wedding in Chalfont st Giles



Interiors



Flooring



- A Coir Matting
This matting gives a natural finish and comes as standard with all of our Sailcloth structures.
- B Boarded Flooring & Carpet
Offering a more premium finish. Works better on uneven terrain. Choice of carpet colour.



Lighting

C White Cable Festoon Lighting

Providing ambient lighting during the evening part of your event. Starts from £260

D LED Fairy Lighting

Also suggested to add LED Uplighters for enhanced lighting for evening. Starts from £260

E LED Uplighting

Can select any colour you wish. Neutral white works well. Starts from £180



B Bearded Flooring & Carpet
C

Exterior Lighting



F Exterior Festoon Lighting Above Sailcloth
Follows roof contours of tent. Creates a stunning photo backdrop. Starts from £280

G Outside LED Uplighting
£25. Ideal for illuminating trees & buildings.



G

Furniture



Furniture



H

H Rustic Crossback Chairs with Rustic 6' x 3' Trestle Tables
Tables seat 6. Does not require a cloth.

I Limewash Chiavari Chair with 5'6" Round Table
Tables seat 10. Tables do require linen cloth at £16 per cloth.



I

Furniture



K



L

J Folding Wooden Chair
Most cost effective chair in range.

K Whisky Oak Barrel Poseur table
Great casual tables by dance floor.

L Crossbacks with 56" Round Tables
Alternative rustic set up with round tables.



J

Chillout Area



M Festoon Lighting on 2m Poles
Ideal for illuminating outside areas

N Pallet Sofa Seating
Seats 2 pax per sofa. C/w Coffee Table.

O White Rattan Sofa Seating
Seats 7 pax. C/w Coffee Table.



Bars



Bars

Abacus can help to arrange your entire bar infrastructure including:

- Range of Bar Style Options
- Fridges & Chiller Trailers
- Bar & Cocktail Staff
- Glass Hire
- Tills (if required for pay bar)

We leave you to arrange the alcohol & soft drinks. This is a far more cost effective way of running your bar compared to bringing in 3rd party mobile bar hire company.

P 9ft U Shape Wooden Bar with Internal Shelf
£150 Can add a Fridge for £120.

Q Half Round Wooden Bar
£225 Can add a Fridge for £120.



Bars

R Fully Round Wooden Bar
£650. 3.6m Diameter.

S 5ft Straight Wooden Bar
£100 Can add a Fridge for £120.



Bar & Waiting Staff



Our bar/waiting trained bar staff are all highly trained bar & food waiting staff.

Recommended 2x bar staff per 80 guests. They will help run your wedding and ensure guests are well served throughout the event. Our bar staff are not agency staff, they are trained & mature staff who use initiative when required.

They can follow your set itinerary and will also help clear away the food service/glasses and rubbish ensuring your wedding remains organised at all times.

Abacus can also supply cocktail experienced staff for a full cocktail experience too.

Dance floors



Dancefloors



T

T Wooden Dance floor

£280. 4m x 4m. Can increase to 5m x 5m / 6m x 6m

U White LED Dance floor

£560 Can increase to 5m x 5m / 6m x 6m

V Raised Stage for Band

1' High, comes with black valance.



V



U



Additional Accessories & Services



Arrange Your Entire Event with One Multi Award Winning Company



Flower Ring & Ladder

Suspended using the wooden internal poles for a florist.

W Suspended Flower Ring
£125.. 2m Diameter

X 5m Wooden Flower Ladder
£195. Suspended between internal poles.



Power Generator

Unlike many other Companies, when you hire a Super Silenced Generator from Abacus, we provide all power cable & socket distribution throughout your Sailcloth as standard.

We provide power for all suppliers for your event such as catering, DJ/band and any other supplier who requires power.

All of our generators benefit from:

- Low noise levels (super silenced)
- Double bunded fuel tanks – minimising any fuel spillage
- Delivered on a road tow trailer
- Installed with a distribution board for safety
- We also supply your power leads to distribute power
- Automatic Mains Failure – Providing backup generators for power critical applications
- 3 Phase, 32A and 16A power outputs



60kVa Generator, 10 Hours Fuel & Distribution Board: From £785

A generator is typically required on sites with no power services (fields etc) or if your caterer requires a catering tent and cooking with ovens/fryers etc. If you do not require a catering tent and you are close to a nearby power source you may not require a generator.

Luxury Toilet Trailer

Requires only power. Fully self contained and comes with towels, luxury soaps & loo rolls.

- 1+1 Luxury Toilet Trailer: Up to 100 guests
- 2+1 Luxury Toilet Trailer: Up to 150 guests
- 3+1 Luxury Toilet Trailer: Up to 250 guests



Event Management

Organising a wedding at home can sometimes mean the homeowner feels they are responsible for the event. We want to allow your family to feel they are a guest of your event rather than a host.

Much like you would have an event coordinator at a venue, you can have your own event coordinator for your home based wedding too.

Having an experienced event coordinator to lean on in the run up to your event who will take away all the worries of running an event at home or a large wedding.

Your on the day/night coordinator will ensure your event sticks to its timings and become a complete success allowing you to become a guest, rather than a host of your very own special event.

If you are hosting your wedding at home, having an experienced coordinator there on the day is highly recommended.

We have created some event management packages to suit all requirements & budgets overleaf.



ABACUS EVENT MANAGEMENT

EVENT CAD PACKAGE LEVEL 1

€ 95+VAT
£114

✓ Up to 2 Site Visits

✓ Up to 2 Phone/Video Calls to discuss your Event

✓ Up to 3 CAD Drawings/Revisions

BOOK ONLINE NOW

Helping you throughout your planning stages ensuring you bring in the right suppliers to suit your event and budget. Up to 3 CAD revisions of your marquee to help you and your event suppliers visualise your marquee.

The Level 1 service is perfect for people who are bringing in some of their own suppliers, or perhaps for smaller events where you would like to utilise our event experience and network of preferred suppliers to bring on board for your special event.

ABACUS EVENT MANAGEMENT

LEVEL 2

POPULAR

€ 895+VAT
£1074

✓ Level 1 Event Management Plus

✓ On the Day/Night Event Coordinator (10 hours)

✓ All Event Supplier Liaison (including suppliers not booked through us)

✓ Itinerary Planning & Phone Call Access to Event Coordinator in Lead Up to your Event

✓ Event & Mood Board Design

✓ Visualisation & Up to 3 CAD Drawings

✓ Up to 2 Site Visits before Event

LIMITED AVAILABILITY

****STRICTLY LIMITED TO ONE EVENT MANAGEMENT PACKAGE PER WEEKEND****

ABACUS EVENT MANAGEMENT

DONE FOR YOU PACKAGE

LEVEL 3

€ 1395+VAT
£1674

✓ Level 2 Event Management plus:

✓ On the Day/Night Event Coordinator by Coordinator with over 10+ Years Event Experience

✓ Priority Booking of the Week (Earlier Set up)

✓ Total Supplier Sourcing & Liaison - Leaving you to concentrate on the big things

✓ Whatsapp Group with Suppliers, Abacus & Client

✓ Unlimited CAD drawings

✓ Unlimited Site Visits

✓ Post Event Professional Cleaners (Cleaning Marquee, Grounds & House if applicable)

✓ Total Rubbish Removal (excluding catering waste/rubbish)

✓ Leaving Your House or Venue Exactly How it Was 48 Hours Before Your Event

We felt we were in such great hands...



Absolutely brilliant from beginning to end! We felt like we were in such great hands from the moment that they came to do a site visit to the day that Marks super friendly, professional guys came to install the marquee and driveway lighting. The dismantle was seamless too. Not to mention that the marquee and lighting looked awesome and totally fitted the brief!

The marquee was superb and I have to say it... you were right about the bar!!! It all worked swimmingly.

The lads were super nice and respectful of the garden so thank you. Couldn't recommend Abacus more! Thank you so much



Emma Barr | Wedding in Norfolk











Catering



Great food is at the heart of any unforgettable event. We are excited to introduce our incredible catering partner who can bring just that, without the hefty price tag of traditional catering. With a network of over 30 top-tier street food vendors, Matt offers restaurant-quality food in a stylish, flexible, and more affordable way. And don't worry – no queues at a van! We bring the street food flavours to your tables with beautiful sharing platters and full table service for a relaxed, social dining experience.

Affordable Catering Options Starting from Just £35 per head

Exciting Menu Options

-  Mexican – Tacos, nachos, burritos bursting with flavor
-  Asian – Fresh, zingy flavors from across the continent
-  Duck Wraps & Fries – A crispy, indulgent treat
-  Steak Frites – Classic, perfectly cooked steak with golden fries
-  Neapolitan Pizza – Authentic, wood-fired perfection
-  Fried Chicken & Wings – Crispy, juicy, and totally addictive
-  South African – Bold, hearty dishes with a twist
-  Caribbean – Jerk chicken, plantain, and sunshine flavors
-  Churros & Crepes – Sweet treats your guests will love

Exciting Menu Options

-  Pulled Meats – Slow-cooked, melt-in-the-mouth goodness
-  Indian & Indonesian – Fragrant curries, satays & spice-packed dishes
-  American BBQ – Ribs, brisket, and smoky goodness
-  Punjabi Vegetarian – Delicious plant-based options
-  Burgers – Gourmet patties with all the trimmings
-  Greek – Gyros, souvlaki & fresh Mediterranean flavors
-  99s & Biscoff Ices – The ultimate sweet finish
-  Paella – Spanish flavors cooked fresh in giant pans
-  Lebanese – Mezze platters, wraps, and Middle Eastern delights

Why This Catering Works So Well for Your Event

- ✓ More cost-effective than traditional caterers – High-quality food without the high price tag
 - ✓ Seamless service – No queuing, just delicious food served at tables
 - ✓ Choice of high quality disposable or crockery & cutlery options
 - ✓ Endless variety – Mix and match cuisines for a truly unique dining experience
- ✓ Highly rated & recommended – Our trusted partner has delivered unforgettable food experiences for countless events

Catering

We can offer canapés to start during your reception with table sharing boards offering a traditional catering experience without the price tag. Traditional catering can be upwards of £100 per person, where as Matt's street food with table service starts from just £35 per person.



Canapés from £5ea

- AA American Sharing Platter
- AB Mexican Sharing Platter
- AC Lebanese Sharing Platter
- AD BBQ/Hog Roast Option



AA



AD



AC



AB

Where we Operate

Abacus are based in North Hertfordshire but operate all across the south East including:

Hertfordshire
Bedfordshire
Milton Keynes
Buckinghamshire
London
Berkshire
Northamptonshire

Cambridgeshire
Essex
Norfolk
Suffolk
Kent
Surrey
Oxfordshire



What's Next...

Whatever stage you are at with your wedding planning journey we would love to hear from you.

Our team can chat through your options and provide you a bespoke quote suited to your exact requirements.

Whether you simply require just the Sailcloth tent or would like a fully managed service helping you arrange your entire event, we are here for you.

Let's talk about your wedding

[Call Us Now](#)

Ready for a quote?

[Online Form](#)

Explore our 3D Virtual Tour

[3d Virtual Tour](#)

Let us come and see you

[Book a Site Visit](#)

I personally promise you, you'll be blown away by how amazing your wedding will be – with your family and friends celebrating right with you. Myself and my team will ensure your wedding leaves you and your guests with memories & experiences that will last a lifetime.

Get in touch with us today to start your wedding journey.

Mark Hammond | Director | Abacus Marquee & Event Hire





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